

U.S. OIL TRADING LLC 3001 MARSHALL AVE (98421) P. O. BOX 2255 (98401) TACOMA, WA 98421 (253) 383-1651

Shipping Point: Destination: Cont/PO#:

Freight: F.O.B.;

Tacoma, WA Tacoma, WA SEASPAN HAMBURG

Prepaid Destination **INVOICE**

Number: BWTD 83450 Date: 10/16/2014

Due: 11/17/2014

Customer #:

C06551400

Past Due Accounts are Subject To Interest

Account:

OW BUNKER & TRADING A/S STIGSBORGVEJ 60

NOERRESUNBY, DL-9400 DENMARK,

Customer License/Registration #'s: State: EXEMPT

Federal: Reseller:

EXEMPT

EXEMPT

B/L# Carr Product Metric Tons Price Amount									
012819	BETSY	RMK-700 Boom Charge	2,900.21	519.0000 0.0000	1,505,208.99 2,200.00				

Invoice Total \$1,507,408.99

Exempt WA Sales & Use Tax

A security interest in and an assignment of proceeds from this transaction have been granted to Credit Agricole. You are directed to make payment without offset, deduction or counterclaim via FED, WIRE TRANSFER to: Wells Fargo Bank, NA, ABA No. 121000248.
Further Credit: U.S. Oil Trading LLC, AC No. 4122063720.

Questions regarding this invoice: Billing Discrepancies: Billing Dept. Payments: Treasury

Page: 1 Inv#: BWTD 83450 Customer: C06551400



M/V SOMA EXPRESS AND/OR OWNERS/CHARTERERS

Hapag-Lloyd ACI 8300 Accounting Ballindanını 23 D-20095 Hamburg Commany

INVOICE NO

DATE OF INVOICE: 01, November 2014

1 119-29521

ONDER NO.

: 119-28331

DATE OF SUPPLY

: 01, November 2014

DUE DATE

PORTE TACOMA

YOUR RUFERENCE: 029/4504078460

; 01. December 2014

Quantity supplied

Quality/description

Price/per

invoice amount

2.680,220 MT 1,000 LPS Fueloli 700 CST 3.5% Booming fue

492,00 MT

1,318,468,34

LPS

Might eleverbare Lieforing im Ausland / Non-taxable delivery abroad

A, Q6660

Rg Sarrow Mag. Claums mill solveded worker

Your YAT No. Our VAT No.

DE 813960018 DE814847085

Junount JAA Total

USD USD

0,00 1,3(8,668,24

The prices are excl. all taxes and/or other fees.

TERMS OF PAYMENT 30 days from date of delivery With value date not later than DUR DATE or provious working day when it is a holiday, in once of delays in payment interest will be charged in secundance with our valid Cumeral Terms and Conditions

BANKI

INO Bank N.V.

USD and all other currencies

O.W. BUNKER GERMANY GMBH Neumahlan 11

ACCOUNT:

12 0811 0200 0001 bell MAGI IBANI NI-10 INOD 0681 3696 81

pivámoli cotsski

SWIFT: INGBNL2A

BUR.

Phonel 149 40 0766900 Ppy: 149 40 380171

TAX No. / Slover Nr. 41/100/03466

Menagha dhechi dala kansen An 1 10000 dh

GESAMTSELTEN 01

Pur telegraphie transfer directly to our assessme without deduction of bank charges which are for huyers assumed.



M/V SOFIA EXPRESS AND/OR OWNERS/CHARTERERS

O.W. Bunker Germany GmbH - WW

Neumühlen 11 D-22763 Hamburg

Germany

BANK:

DATE OF INVOICE: 01. November 2014

INVOICE NO : 172-13467

ORDER NO. : 172-13191

DATE OF SUPPLY : 29. October 2014

PORT: TACOMA DUE DATE : 28. November 2014

YOUR REFERENCE:

 Quantity supplied
 Quality/description
 Price/per
 Invoice amount

 2,680.220 MT
 Fueloil 700 CST 3,5%
 490.36 MT
 1,314,272.68

 1.000 LPS
 Booming fee
 2,200.00 LPS
 2,200.00

 Your VAT No.
 DE814847085
 VAT Amount
 USD
 0.00

 Our VAT No.
 99-0373556
 Total
 USD
 1,316,472,68

The prices are excl. all taxes and/or other fees.

TERMS OF PAYMENT30 days from date of delivery With value date not later than DUE DATE or previous working day when it is a holiday. In case of delays in payment interest will be charged in accordance with our valid General Terms and Conditions

INTERCOMPANY COUNTERPART: Vendor 1685

ACCOUNT: IBAN: NL26 INGB 0020 1180 31 USD and all other currencies USA-TX 77057 Houston

IBAN: NL10 INGB 0651 3696 81 EUR

SWIFT: INGBNL2A Phone: +1 281 946 2300
Fax: +1 281 946 2301

Internet: http://www.owbunker.com

O.W. BUNKER USA INC.

EIN: 99-0373556

ING Bank N.V.



U.S. OIL TRADING LLC 3001 MARSHALL AVE (98421) P. O. BOX 2255 (98401) TACOMA, WA 98421 (253) 383-1651

Shipping Point: -Destination: Cont/PO#:

Tacoma, WA Tacoma, WA SOFIA EXPRESS Prepaid

Freight: F.O.B.: Destination

Account: OW BUNKER & TRADING A/S STIGSBORGVEJ 60

NOERRESUNBY, DL-9400 DENMARK,

INVOICE

Number: BWTD 83463 Date: 10/29/2014 Due: 11/28/2014

Customer #:

C06551400

Past Due Accounts are Subject To Interest

Customer License/Registration #'s: State: EXEMPT Federal: EXEMPT

Reseller:

EXEMPT

B/L# Carr Product Metric Tons Price Amount									
012829	BETSY	RMK-700 Boom Charge	2,680.22	490.0000 0:0000	1,313,307.80 2,200.00				

Invoice Total \$1,315,507.80

Exempt WA Sales & Use Tax

A security interest in and an assignment of proceeds from this transaction have been granted to Credit Agricole. You are directed to make payment without offset, deduction or counterclaim via FED. WIRE TRANSFER to: Wells Fargo Bank, NA, ABA No. 121000248, Further Credit: U.S. Oll Trading LLC, AC No. 4122063720.

Questions regarding this invoice: Billing Discrepancies Billing Dept. Payments: Treasury

Page: 1 Inv#: BWTD 83463 Customer: C06551400

gebucht 2 9 Okt. 2014

M. Sakowski

M/V VIENNA EXPRESS AND/OR OWNERS/CHARTERERS

Hapag-Lloyd AG 8300 Accounting. Ballindamm 25 D-20095 Hamburg Gelmany

DATE OF INVOICE: 18, October 2014

IMAOLOE NO

1 119-29447

onder no.

119-28229

DATE OF SUPPLY

1 18, October 2014

DUE DATE

; 17, November 2014

PORT: TACOMA-YOUR REHERENCE: 029/4504073073

Quantity supplied

Price/per

Involce empunt

2/710,930 'MT 1,000 LPS Quality/description Publish 700 OST 3,5%

528,00 MT LPS 1,431,371,04

Booming fee

OUT VAT NO.

DE814847085

Total

aeu

1,431,371,04

The prices are exol. all taxes and/or other fees,

TERMS OF PAYMENTED days from due of delivery With value that that Die DATI or previous working day when It is a holiday, in oxed of delays in payment tribited this declarged in eccordated with our valid Constal Terms and Conditions

BANKi

ING Bank, N.V.

ACCOUNT

IBANI NE26'INOB'0020'1180 31

IBANI NEIO INGB 0651 3696 81

SWIFT: INCONTA

USD and all other currenctes

EUR.

O.W. BUNKER GERMANY GRADN Naumohian 11

0.22703 Hamburd

Phone: +49 40 3255000. Fox: +49 40 330471

Tex Ho. / Blaust Hr. 41/788/03458

E-Weil ARAM CONFINATION

Managing directors Götz Lahalan IIN B 100080

Per-tologiaphilo traviete directly to our account without deduction by book analysis which are for buyen abcount.



M/V VIENNA EXPRESS AND/OR OWNERS/CHARTERERS

O.W. Bunker Germany GmbH - WW

Neumühlen 11 D-22763 Hamburg

Germany

BANK:

DATE OF INVOICE: 18. October 2014

INVOICE NO : 172-13396

ORDER NO. : 172-13121

DATE OF SUPPLY : 18. October 2014

PORT: TACOMA DUE DATE : 17. November 2014

YOUR REFERENCE:

 Quantity supplied
 Quality/description
 Price/per
 Invoice amount

 2,710.930 MT
 Fueloil 700 CST 3,5%
 522.86 MT
 1,417,428.73

 1.000 LPS
 Booming fee
 2,200.00 LPS
 2,200.00

 Your VAT No.
 DE814847085
 VAT Amount
 USD
 0.00

 Our VAT No.
 99-0373556
 Total
 USD
 1,419,628,73

The prices are excl. all taxes and/or other fees.

TERMS OF PAYMENT30 days from date of delivery With value date not later than DUE DATE or previous working day when it is a holiday. In case of delays in payment interest will be charged in accordance with our valid General Terms and Conditions

INTERCOMPANY COUNTERPART: Vendor 1685

ACCOUNT: IBAN: NL26 INGB 0020 1180 31 USD and all other currencies USA-TX 77057 Houston

IBAN: NL26 INGB 0020 1180 31 USD and all other currencies USA-TX 77057 Houston EUR

SWIFT: INGBNL2A Phone: +1 281 946 2300
Fax: +1 281 946 2301

Internet: http://www.owbunker.com

O.W. BUNKER USA INC.

EIN: 99-0373556

ING Bank N.V.



U.S. OIL TRADING LLC 3001 MARSHALL AVE (98421) P. O. BOX 2255 (98401) TACOMA, WA 98421 (253) 383-1651

Shipping Point: Destination: Cont/PO#:

Tacoma, WA Tacoma, WA VIENNA EXPRESS Prepaid

Freight: F.O.B.:

Destination

Account: OW BUNKER & TRADING A/S STIGSBORGVEJ 60

NOERRESUNBY, DL-9400 DENMARK,

INVOICE

Number: BWTD 83451 Date: 10/18/2014 Due: 11/17/2014

Customer #:

C06551400

Past Due Accounts are Subject To Interest

Customer License/Registration #'s:
State: EXEMPT
Federal: EXEMPT
Reseller: EXEMPT

B/L# Garr Product Metric Tons Price Amount 012818 BETSY RMK-700 2.710.93 521.0000 1,412,394,53 Boom Charge 0.0000 2,200.00

Invoice Total \$1,414,594.53

Exempt WA Sales & Use Tax

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Questions regarding this invoice: Billing Discrepancies: Billing Dept. Payments: Treasury

Page: 1 Inv#: BWTD 83451 Customer: C06551400

IN THE UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT TACOMA

-----x

HAPAG-LLOYD AKTIENGESELLSCHAFT, Plaintiff,

-against-

14 Civ. 9949

U.S. OIL TRADING LLC, O.W. BUNKER GERMANY GMBH, O.W. BUNKER & TRADING A/S, ING BANK N.V., CREDIT AGRICOLE S.A.,

Defendants.

----x

IN THE UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT TACOMA

-----X

U.S. OIL TRADING LLC,
Plaintiff,

-against-

Case No. 15-6718

M/V VIENNA EXPRESS, her tackle, boilers, apparel, furniture, engines, appurtenances, etc., in rem, and M/V SOFIA EXPRESS, her tackle, boilers, apparel, furniture, engines, appurtenances, etc., in rem, Defendants.

----x

January 7, 2016 12:00 p.m.

Videoconference Deposition of THOR
NIELSEN, held at the offices of Seward & Kissel
LLP, One Battery Park Plaza, New York, New York,
before Roberta Caiola, a Shorthand Reporter and
Notary Public within and for the State of New
York.

- 1 Thor Nielsen (1-7-16)
- 2 issues?
- 3 A. One of the employees assisted me on
- 4 the tax side and then the other two, I guess two
- 5 and a half I would say would have been involved
- 6 in the treasury and credit side of the business.
- 7 Q. How would you describe the treasury
- 8 and credit side of the business?
- 9 A. Well, they're responsible for the
- 10 movement of cash, investments. We're also
- 11 responsible for collections, following up,
- 12 establishing credit lines with customers, and
- 13 also dealing with any of our suppliers and their
- 14 credit-related issues.
- 15 Q. How does someone become a customer
- 16 of U.S. Oil?
- 17 A. They contact us or we make contact
- 18 with them and they go through the credit process
- 19 of review and provide the appropriate paperwork
- 20 that we require in order to be able to sell
- 21 within the State of Washington.
- 22 O. So what types of things does a
- 23 customer have to submit?
- A. There's a credit application that
- 25 they complete, there's financial statements for

- 1 Thor Nielsen (1-7-16)
- 2 the past three years, and then the year-to-date
- 3 current year financial statements. Generally,
- 4 there's always credit references that we get.
- 5 I'm probably forgetting something, but generally
- 6 that covers it for the most part.
- 7 Q. About how long does that credit
- 8 process take?
- 9 A. It takes a little bit of time
- 10 because we have to do -- I mean when we go
- 11 through and review the financial statements we
- 12 also pull D&B reports and things like that. If
- there is an international company we'll pull a
- 14 bunker report on them, things like that.
- 15 It could be done, it just really
- 16 depends on how complicated the company is, what
- 17 the deal is. It could be done probably in a
- 18 couple of days or it could take a couple of
- 19 weeks, it just depends upon how complicated the
- 20 transaction might be.
- 21 Q. So how long did you sit in that
- 22 role?
- 23 A. I sat in that role until 2011 when
- 24 I was promoted to treasurer. I still had those
- 25 responsibilities, but was promoted to a

Page 17 1 Thor Nielsen (1-7-16) 2 treasurer, which was an officer position. 3 Ο. So in 2011 you were promoted to treasury, which was an officer position at U.S. 4 Oil & Refining Co.? 5 6 Α. And U.S. Oil Trading LLC. 7 Ο. And in that role you were 8 supervising the corporate tax and treasury 9 personnel that we just described? 10 Α. Correct. 11 Ο. Is that the role that you hold 12 today? 13 No, I was promoted in April of 2015 Α. to the CFO, VP of finance, secretary, and I 14 15 continue to hold the treasurer title too. 16 Ο. Congratulations. Thank you. 17 Α. The transactions at issue in this 18 Ο. matter occurred back in 2014, so you would have 19 20 been -- that would have been prior to your promotion, correct? 2.1 22 Yes. I was treasurer of the Α. 23 company when this happened. 2.4 How many people reported to you at 0. 25 the time of the transactions at issue in 2014?

- 1 Thor Nielsen (1-7-16)
- 2 been Carmen Montero.
- 3 Q. What are some of the things that
- 4 the credit department looks for when they're
- 5 reviewing credit of potential customers?
- 6 A. Well, we looked at their D&B to see
- 7 if there are any issues there and what their
- 8 rating is. We looked at their balance sheet and
- 9 do an analysis on it. We have a scoring system
- 10 that we use to do that and so each company is
- 11 given a score based upon the credit analysis
- 12 that is done.
- We're looking at, you know, are
- 14 there physical assets, what's their debt
- 15 situation, what has been pledged to the banks or
- 16 to their creditors, what's their payment
- 17 history. We send out when we get the credit, I
- 18 can't think of the word I'm looking for.
- 19 When we get a referral in terms of
- 20 someone to talk to about their credit, we send
- 21 out a form and get information back from their
- 22 other folks that they do business with that
- 23 indicates, you know, how much -- what's the
- 24 balance on their account outstanding, what kind
- 25 of payment history do they have with them.

Page 20 1 Thor Nielsen (1-7-16) 2 To confirm, you know, to get 3 confirmation of the things that we're finding out through our review and through the D&B 4 request, or even a monthly report, or whatever 5 6 the case may be. So I think that's for the most 7 part what we're looking for there. 8 Q. Is there a file prepared on each 9 customer or documents that reflect the score 10 under the scoring system, that sort of thing? 11 Α. Yes, there is. 12 Ο. Does each customer have an account 13 number, is it managed centrally? It is. Each customer has its own 14 Α. 15 unique account number and we have a credit file 16 on every customer. Are you familiar with the O.W. 17 Q. 18 Bunker Group? 19 Α. Yes, I am. 20 Ο. Was the O.W. Bunker Group, or some 2.1 entity within the O.W. Bunker Group, a customer of U.S. Oil & Refining Co.? 22 23 Α. Yes. 2.4 Ο. Did they have a unique account 25 number and credit file?

```
Page 21
 1
                    Thor Nielsen (1-7-16)
 2
           Α.
                   They do.
 3
           Ο.
                   Did they undergo that credit
     process prior to becoming a customer of U.S. Oil
 4
 5
     Trading?
 6
           Α.
                   Yes.
 7
           Ο.
                   Did they get a score under the
 8
     scoring system you mentioned?
 9
           Α.
                   Yes.
10
                   Did your department review
           Ο.
     financial statements or other financial
11
12
     information about the O.W. Bunker Group prior to
13
     their becoming a customer?
14
           Α.
                   Yes.
15
           Ο.
                   Did the O.W. Bunker Group, or some
     entity within it, have a credit line with U.S.
16
17
     Oil?
                   They did.
18
           Α.
19
           Ο.
                   They no longer have that credit
20
     line?
2.1
           Α.
                   No.
22
                   Do you know what the amount of the
           Ο.
2.3
     credit line was?
2.4
                   I do not off the top of my head.
           Α.
25
           Ο.
                   Do you know when the O.W. Bunker
```

Page 22 1 Thor Nielsen (1-7-16) 2 Group, or some entity within the group became a 3 customer of U.S. Oil? 4 Α. Not off the top of my head. That would be in the credit file. 5 6 0. Where would that credit file be 7 located? 8 Α. Here in Tacoma. 9 Ο. Would it be maintained 10 electronically or in paper form? 11 Α. Paper form. About how large would that file be; 12 Ο. 13 would it be a box of documents, would it be more like a file folder or a Redweld? 14 15 Α. It's a file folder. It's probably, I mean because of the size of O.W. Bunker I 16 would guess it's probably 2 or 3 inches thick. 17 18 In that file we keep about, I think we keep 2 or 19 3 years of information. 20 Ο. Do you maintain that file or is it someone on your team who's the custodian of 21 22 those records? 23 Α. Someone on my team is the 2.4 custodian. 25 Ο. Do you know who that is?

Page 23 1 Thor Nielsen (1-7-16) 2 Yeah, Carmen Montero. Α. 3 Ο. Do you know if O.W. Bunker's credit line was ever increased after the inception of 4 their relationship with U.S. Oil Trading? 5 6 You know, to be honest, I do not recall whether it was increased or decreased, I 7 8 just don't recall that. 9 Ο. Would that information be in the credit file? 10 11 Α. You would probably have to see if 12 there were any adjustments that were made. 13 You mentioned D&B, is that Dun & Ο. Bradstreet? 14 15 Α. It is. 16 Ο. So that's a third-party credit reporting service? 17 18 Correct. Α. 19 Ο. Does U.S. Oil --20 Α. The other third-party credit is Experian that we use. 2.1 22 Experian? Ο. 23 Α. Yes. 2.4 Do you know if U.S. Oil ran a Dun & Ο. 25 Bradstreet report on the O.W. Bunker Group?

- 1 Thor Nielsen (1-7-16)
- 2 A. Because we were looking at the
- 3 Danish entity we may have done like a, like went
- 4 and got an international report, a bunker
- 5 report.
- 6 O. What was that international bunker
- 7 report?
- 8 A. To be honest, I don't know the term
- 9 of it, but my recollection is it's called a
- 10 bunker report and I'm not sure who -- I can't
- 11 remember who produces that; but again, it would
- 12 be in the credit file.
- 13 Q. Just so the record is clear. Are
- 14 you referring to a specific document?
- 15 A. Yes, I am.
- 16 Q. Okay. About how long is that
- 17 document?
- 18 A. They can vary but, I mean, my
- 19 recollection is those are generally anywhere
- 20 from 5 to maybe 12 to 15 pages long. It's a
- 21 pretty thorough report that provides information
- 22 on the company's history and management team and
- 23 their business.
- 24 O. So there was one of those prepared
- 25 for the O.W. Bunker Group?

Page 25 1 Thor Nielsen (1-7-16) 2 MR. KEOUGH: Objection to the form 3 of the question. There was one pulled. We didn't 4 Α. 5 prepare that report, but we would have went out 6 and purchased it. I just can't remember who we 7 were purchasing it for off the top of my head. 8 Q. Got it. Did U.S. Oil have any 9 other agreements with entities in the O.W. 10 Bunker Group? 11 MR. KEOUGH: Objection to the form. 12 MR. MALONEY: I'll rephrase. 13 Ο. Did U.S. Oil have any agreements with entities in the O.W. Bunker Group? 14 No, not that I'm -- no. 15 Α. Mr. Nielsen, were you involved in 16 Ο. the documents that were collected or produced, 17 18 or the process of collection and production in 19 response to document requests prepared in these 20 actions? 2.1 Α. Yes. 22 What was your involvement? Ο. 23 Α. I was the guy that pulled them all 2.4 together. 25 Whose files were collected? Ο.

- 1 Thor Nielsen (1-7-16)
- 2 matters 9949 and 14-9949 and 15-6718 are the
- 3 SANTA ROBERTA, the SEASPAN HAMBURG, the VIENNA
- 4 EXPRESS and the SOFIA EXPRESS.
- I guess the question I have is, if
- 6 you know, who purchased the fuel from U.S. Oil
- 7 Trading; was it O.W. Bunker USA?
- 8 A. Our customer was the Danish entity.
- 9 How the quotes or requests came, you know,
- 10 doesn't really matter to me, our customer was
- 11 the Danish entity.
- 12 O. What do you base that statement on?
- 13 A. Because that's the company that we
- 14 provided credit for. It's their financial
- 15 statements for which the credit was provided.
- 16 Q. Were there any supply contracts or
- 17 pricing agreements or trading agreements entered
- 18 into with the Danish entity?
- 19 A. I am not aware of any agreements.
- Q. Were there any communications
- 21 between individuals over in Denmark and persons
- 22 out in Tacoma about the specific fuel deliveries
- 23 in this matter?
- A. I am not aware of any necessarily,
- 25 but it doesn't mean that there wasn't. I think

- 1 Thor Nielsen (1-7-16)
- 2 the emails and IMs may provide some information
- 3 on that. I don't have firsthand knowledge.
- 4 Q. Were there any policies or
- 5 procedures or any documents exchanged between
- 6 those entities at the outset of the relationship
- 7 with the Danish entity that would inform on what
- 8 the agreement was between those entities?
- 9 MR. KEOUGH: Objection to the form.
- 10 You said those entities, I don't know which
- 11 entities you mean.
- 12 O. Between the Danish entity and U.S.
- 13 Oil & Refining Co.?
- 14 A. The only -- the only agreements or
- 15 documents that were there were the establishment
- 16 of credit. As these deals are done there's I
- 17 guess outreaches. If there's product that a
- 18 ship needs we provide a quote, that quote is
- 19 either accepted or rejected. If it's accepted
- 20 then the paperwork behind that, the
- 21 confirmation, the sales authorization, those
- 22 things are all processed at that time.
- Q. It's fair to say that entities
- 24 within the O.W. Bunker Group wouldn't be able to
- 25 complete purchase orders or sales orders until

Page 31 1 Thor Nielsen (1-7-16) 2 an account is established with U.S. Oil, is that 3 right? MR. KEOUGH: Objection to the form. 4 They would not be able to do that 5 Α. 6 unless there was an account established for O.W. 7 Bunker. 8 Q. So you were relying on the credit 9 of the overall parent in order to establish an 10 account, is that fair? 11 MR. KEOUGH: Objection to the form 12 of the question. 13 I would say that that is a fair Α. 14 statement. 15 Ο. You mentioned that your customer was the Danish entity. Do you know which entity 16 17 that was? It was O.W. Bunker & Trading AG. 18 Α. 19 Ο. Are there any documents that 20 evidence that relationship? 2.1 Α. Yeah, there would be a credit 22 application and financial statements. 23 MR. MALONEY: I want to mark for the record the Notice of Deposition issued by 2.4

ING Bank in these matters. We'll mark them as

25

Page 34 1 Thor Nielsen (1-7-16) 2 for today's deposition? 3 Α. I looked through my files and we 4 met yesterday with my attorney. Did you review any documents? 5 0. 6 Α. Yes, I did. 7 Ο. Do you recall which documents you 8 reviewed? I reviewed all of the documents 9 Α. that related to the bunker files of O.W. Bunker. 10 11 Calling your attention to page 3 of 12 the deposition notice. I would like to ask you 13 about topic 7 which refers to any research, 14 investigation or analysis performed or reviewed 15 by you, the you is U.S. Oil Trading, concerning the creditworthiness or financial viability of 16 the vessels or the vessel interests. Do you see 17 18 that topic? 19 Α. I do. 20 Ο. Did U.S. Oil perform any research, 2.1 investigation or analysis of the 22 creditworthiness or financial viability of the 23 SANTA ROBERTA, the SEASPAN HAMBURG, the VIENNA EXPRESS or the SOFIA EXPRESS? 2.4 25 Α. No, we did not.

Page 35 1 Thor Nielsen (1-7-16) 2 Did U.S. Oil perform any research, Ο. 3 investigation or analysis of the creditworthiness or financial viability of the 4 owners or the charterers of those vessels? 5 6 MR. KEOUGH: Object to the form. 7 Α. We did not. 8 Q. Do you know who the owners or the 9 charterers of those vessels were? 10 I know who they are now. Α. 11 U.S. Oil did not know who the Ο. owners or the charterers of those vessels were 12 13 at the time of the transaction? 14 Α. Our commercial guys may have known, 15 but I didn't know, or anybody on my team. 16 That is your testimony as the Ο. 17 corporate representative of U.S. Oil, as to 18 topic number 7? 19 MR. KEOUGH: Objection to the form. 20 Α. We didn't do an analysis of them, but we certainly relied upon the maritime lien 2.1 22 that's specifically stated on our bunker receipt 23 form. That's been there for a long time and we -- we've always took comfort in the fact that 2.4 25 we knew that there was a maritime lien on

Page 36 1 Thor Nielsen (1-7-16) 2 supplies that were being delivered to these 3 vessels. 4 Ο. That's your legal position, 5 correct? 6 MR. KEOUGH: Objection to the form. 7 Α. I'm not an attorney. 8 Q. Have you reviewed any of the 9 pleadings in this action, which is to say the 10 complaint filed by the customer or by U.S. Oil, 11 in the action that began out in Washington? 12 Objection to the form MR. KEOUGH: 13 of the question. 14 Α. I looked at them, you know, when 15 they came out, but I didn't do any current 16 review of them. Calling your attention to topic 1. 17 Q. Topic 1 asks for information from U.S. Oil about 18 19 the relationship, if any, between you and the 20 vessel interests or the contract supplier or intermediaries concerning the fuel delivery at 2.1 22 issue in this action. 23 Do you see that topic? 2.4 Α. T do. 25 Did you have any contractual O.

- 1 Thor Nielsen (1-7-16)
- 2 relationship with the vessels that we've been
- 3 discussing?
- 4 MR. KEOUGH: Objection to the form
- 5 of the question. You can answer.
- 6 A. The only contractual relationship
- 7 that I can think of is that the vessel captain
- 8 or official signed the bunker receipt document
- 9 indicating that, you know, that the volume, the
- 10 quantity of the fuels that were delivered to
- 11 them and also all of our disclosures that are
- 12 listed on there.
- 13 Q. Is there any other relationship
- 14 that you can think of?
- 15 A. There are other documents --
- 16 MR. KEOUGH: Objection to the form.
- 17 A. There are other documents that are
- 18 signed by an official of the vessel or the
- 19 captain that are in our files, but those are the
- 20 only things that may generally relate to taxes
- 21 and things of that nature, but those are the
- 22 only things that I can think of.
- 23 Q. Are those bunker receipts required
- 24 by law or regulation, if you know?
- MR. KEOUGH: Objection to the form.

Case 1:15-cv-06718-VEC Document 181-4 Filed 05/13/16 Page 34 of 48 Page 38 1 Thor Nielsen (1-7-16) 2 You can answer. 3 Α. You know, I again am not a lawyer, but what I see the bunker receipt as is like a 4 bill of lading, it is the main billing document. 5 6 Did you issue any invoice to the 7 vessel interests, to the vessels or to their 8 owners or charterers after the fuel was delivered? 9 10 No, we did not. Α. 11 Who did you issue your invoices to? Ο. We issued them to O.W. Bunker & 12 Α. 13 Trading AG. 14 Ο. Did you receive any purchase order 15 confirmations from O.W. Bunker & Trading I think it's A/S? 16 My recollection is that those came 17 Α. 18 from the USA entity.

- 19 Q. You mentioned your understanding of
- 20 the contractual relationship and other documents
- 21 that might have been signed in your files.
- Is that the extent of the
- 23 relationship with the vessels or their owners or
- 24 charterers?
- MR. KEOUGH: Objection to the form

Page 39 1 Thor Nielsen (1-7-16) 2 of the question. 3 Α. I'm not aware of any others. Topic 2 requests U.S. Oil's 4 Ο. understanding of the communications had with the 5 6 vessels or the vessel interests in this action. 7 Do you see that topic? 8 Α. I do. 9 Ο. Were there communications between 10 U.S. Oil and the vessels, or their owners or 11 charterers? 12 Α. Just to the extent of the 13 documentation that has been signed. We can put Exhibits 1 and 2 aside 14 Q. 15 I have a couple of questions about the documents produced by U.S. Oil Trading in this 16 17 action. 18 MR. MALONEY: What I would like to 19 do is mark U.S. Oil Trading's production in the 20 9949 action as Exhibit Number 3. 2.1 (Nielsen Exhibit 3, U.S. Oil 22 Trading's production in the 9949 action, Bates 23 numbered USOT 000001 through USOT 000347, marked 2.4 for identification.) 25 MR. MALONEY: Those are documents

Page 54 1 Thor Nielsen (1-7-16) 2 Α. I do. 3 Ο. Would you agree with me that those phone numbers there for his direct line and his 4 cell phone are U.S. numbers? 5 6 Α. They look like it. Do you see that his office email 7 Ο. 8 address is houston@owbunker.com? 9 Α. I see that. Do you know if U.S. Oil received 10 Ο. 11 any purchase order confirmations from any O.W. Bunker entity, other than O.W. Bunker USA Inc.? 12 13 My recollection is that these all Α. came from O.W. Bunker USA. 14 15 Ο. Do you know a person by the name of Mads Buchwald? 16 The name sounds familiar, but I 17 Α. don't -- I don't recall it. 18 19 MR. MALONEY: I think it's a good 20 time to take a 5-minute break, if that's okay with you? 2.1 22 MR. KEOUGH: Sure. 23 (Short recess taken.) 2.4 MR. MALONEY: Is everybody back? 25 MR. KEOUGH: We're good. Ready to

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Page 66
 1
                    Thor Nielsen (1-7-16)
 2
     behalf of U.S. Oil in the action commenced in
 3
     Washington and subsequently transferred to New
     York, the docket number is 52-2.
 4
                   MR. HEILIG: We'll mark this as
 5
 6
     Exhibit Number 7.
 7
                   (Nielsen Exhibit 7, Declaration,
     Docket No. 52-2, marked for identification.)
 8
 9
                   MR. KEOUGH: It's before the
10
     witness.
11
                  Mr. Nielsen, do you recall
           Ο.
     executing this document?
12
13
           Α.
                   T do.
14
           Q.
                  Did you prepare this document or
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     was this prepared for you for your review and
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     execution?
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           Α.
                   It was prepared for me and I
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     executed it.
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                  But you reviewed its contents
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                  And they're accurate, to the best
           0.
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     of your knowledge?
2.4
           Α.
                   It is.
25
                  Let's take a look at paragraph 17,
           O.
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Page 67 1 Thor Nielsen (1-7-16) 2 it's on page 4. Paragraph 17 says: 3 "USOT did not enter into contracts with HLag" meaning Hapag-Lloyd "for the subject 4 deliveries of bunkers by USOT to the M/V VIENNA 5 6 EXPRESS and M/V SOFIA EXPRESS." 7 Is that still your position, 8 Mr. Nielsen? 9 Α. Yes. 10 And that's the position of USOT Ο. 11 still? 12 Α. Yes. 13 What about the two other vessels, Ο. 14 the SOFIA EXPRESS and -- or, I'm sorry, the 15 SEASPAN HAMBURG and the SANTA ROBERTA, would that be the same for those two vessels? 16 17 Α. Yes. Okay. If U.S. Oil did not enter 18 0. into contracts with Hapag, is it also U.S. Oil's 19 20 position that none of the O.W. entities were 2.1 acting as agents of Hapag for purposes of purchasing bunker fuel from U.S. Oil? 22 23 MR. KEOUGH: Objection to the form. 2.4 Α. Can you ask that question again, 25 please?

Page 69 1 Thor Nielsen (1-7-16) When I -- when I look at the 2 Α. 3 interaction with Lee it seemed like, if I recall, that there was some communication that 4 5 was attached to an email from Hapag-Lloyd to 6 O.W. Bunker instructing them to acquire the 7 fuel. That's my only -- I mean that wasn't a 8 direct communication to us, that was attached to 9 an email. 10 My question was, were there any Ο. 11 direct communications from Hapag to U.S. Oil in 12 which Hapag indicated that one or more O.W. 13 entities were acting as its agents? 14 MR. KEOUGH: Same objection. 15 Α. The answer is no. Okay. Mr. Nielsen, I would like 16 Ο. you to take a look at the Verified Complaint 17 18 filed by U.S. Oil Trading in the action commenced in Washington and transferred to New 19 20 York. 2.1 MR. HEILIG: We will mark that as 22 Exhibit 8. 23 (Nielsen Exhibit 8, Verified 2.4 Complaint filed by U.S. Oil Trading, marked for 25 identification.)

Page 71 1 Thor Nielsen (1-7-16) 2 Α. Okay. 3 Ο. Paragraph 15 says: 4 "USOT negotiated its agreements with O.W. Denmark for the subject deliveries 5 6 bunkers by USOT to the M/V VIENNA EXPRESS and 7 M/V SOFIA EXPRESS at USOT's principal place of 8 business in Tacoma, Washington." 9 What's the basis for this 10 statement, Mr. Nielsen? 11 Α. The basis for this statement is 12 that our customer is the O.W. Denmark entity, 13 and that our sales authorization and confirmation indicate that. 14 15 Ο. Did USOT actually negotiate with 16 O.W. Denmark with respect to these transactions, or was it negotiating with O.W. USA? 17 18 Objection to the form. MR. KEOUGH: 19 Α. The entity in the O.W. Bunker 20 family that was operating was irrelevant to us, we were dealing -- who we were dealing with from 2.1 22 a credit and sales standpoint was the Denmark 23 entity. In terms of the actual 2.4 Ο. Okav. 25 communications though, the actual communications

Page 72 1 Thor Nielsen (1-7-16) 2 were with O.W. USA; isn't that correct? 3 MR. KEOUGH: Objection to the form. 4 Α. That's correct. 5 Ο. Okay. We won't actually have to 6 look at the document, so we'll save some time. 7 Earlier Mr. Maloney asked you some 8 questions about the instant messenger communications. Just one follow-up question. 9 10 Are those communications, are they capable of 11 being produced in the native or an original 12 format? 13 Α. I don't know the answer to that. 14 Q. Okay. Do you know who would know 15 the answer to that at U.S. Oil? 16 Either our IT guys, Lee Weber may Α. 17 know. 18 Earlier we also looked at purchase Ο. 19 order confirmations issued to U.S. Oil with respect to these transactions, so why don't we 20 take a look at one of them. If you would look 2.1 22 at USOT Document 110? 23 MS. METRO: This would be 2.4 Exhibit 3? 25 MR. HEILIG: This would be part of

Page 94

- 1 Thor Nielsen (1-7-16)
- 2 operate the vessels.
- 3 Q. Okay. As you were describing it
- 4 you also referred to them, O.W. Bunker, acting
- 5 as agent. I just want to make sure I understand
- 6 the factual basis for that assertion, that they
- 7 act as agent.
- 8 Was it simply because you
- 9 understood that they did not own or operate
- 10 vessels or do the physical delivery, and hence
- 11 was the guy in the middle?
- MR. KEOUGH: Objection to the form.
- 13 A. Yeah, I would see them as the guy
- 14 in the middle.
- 15 Q. So what else, if anything, and I'm
- 16 not trying to suggest that there should or
- 17 should not be something else, but I just want to
- 18 make sure I have a full understanding.
- 19 What, if anything else, supports
- 20 the belief that OWB was acting as an agent?
- 21 MR. KEOUGH: Objection to the form.
- 22 A. I -- I mean I can't think of
- 23 anything else off the top of my head.
- 24 O. Okay. Looking still at paragraph
- 25 8, and I understand your position about OWB

Exhibit 29

Case 1:15-cv-06718-VEC Document 181-4 Filed 05/13/16 Page 44 of 48

From:

Santa Roberta [santa.roberta@mscfleet.com]

Sent:

Friday, October 10, 2014 6:21 AM

To:

RQMT-SECTION4

Cc:

'Fleet4'; Nigmann, Michael; Moran, Harry

Subject:

SRB SANTA ROBERTA - BUNKERS AT Tacoma 9-Oct-14

Attachments:

BDN Tacoma 9-Oct-14.pdf

Dear sirs good day,

Please find attached BDN for bunkers stemmed at Tacoma on 9-Oct-14

Best regards, Girish K S Chaudhary / Mr.S Kumar Master / Chief Engineer M.V. "Santa Roberta"

FBB Tel : 870 773 152 401 CYPRUS NO : + 357 2503 0847 GENEVA NO : + 41 225 182 371 USA NO : + 1 210 610 1579

E-Mail : <u>santa.roberta@mscfleet.com</u>

SAT-C: 463791225 SAT-C: 463791226

U.S. OIL TRADING, LLC

MARINE BUNKER RECEIPT FOR DELIVERY TO VESSEL

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	(253) 3	353-1651	DELIVERY L	DELIVERY LOCATION (INCLUDE TERMINAL OR DOCK NAME) PCT											
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Exhibit 30

Case 1:15-cv-06718-VEC Document 181-4 Filed 05/13/16 Page 47 of 48

From:

SEASPAN HAMBURG [seaspan_hamburg.VRBH6@globeemail.com]

Sent:

Friday, October 17, 2014 12:51 PM

To:

RQMT-SECTION1

Cc:

tech-e4@seaspanltd.ca

Subject:

Seaspan Hamburg - HFO BDN - Tacoma on 16.10.2014

Attachments:

BDN HFO Tacoma 16.10.2014.pdf

Good Day,

Please find attached BDN for 2900mt HFO delivered at Tacoma on 16.10.2014.

Thanks & Best Regards,

Capt. Devjeet Basu Master , Seaspan Hamburg

US Mobile :- + 1 508 237 5486

Ph: +870 7732 073 00 Ph: +870 7732 096 83 Fax:+870 7839 786 88

Received: from MPD at Globe Wireless;

Fri, 17 Oct 2014 17:17 UTC Message-id: 322850335

U.S. OIL TRADING, LLC

MARINE BUNKER RECEIPT FOR DELIVERY TO VESSEL

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